

MEMORANDUM OF UNDERSTANDING BETWEEN
GREAT LAKES E-LEARNING SERVICES PVT. LTD
AND
NETAJI SUBHAS UNIVERSITY

THIS MEMORANDUM OF UNDERSTANDING (the "Agreement") is made this 13th day of October , 2020 by and between GREAT LAKES E-LEARNING SERVICES PVT. LTD, a company incorporated in India and having its corporate office at 2nd Floor, Orchid Centre, Sec-53, Golf course road, Gurgaon, India 122002 (hereafter referred to as "GREAT LEARNING") and NETAJI SUBHAS UNIVERSITY, an educational institute set up in India and having its registered office at Bhilai Pahari, Village Pokhari, Mango, Jamshedpur (hereinafter referred to as "INSTITUTE").

PURPOSE

That Great Learning intends to assist universities and colleges deliver high quality and impactful online and blended learning by providing access to its Courses and the use of its proprietary end to end cloud based solution, Olympus Digital Campus (hereinafter "Platform") and create a seamless student, faculty and Administration (hereinafter "User") experience that ensures excellent learning outcomes.

That the Institute intends to utilise the Courses offered by Great Learning along with the Platform in providing an online and blended learning experience for students and faculty.

NOW, THEREFORE, In consideration of the premises and of the mutual covenants and conditions set forth in this Agreement, Great Learning and Institute (individually, the "Party" and collectively, the "Parties") agree as follows:

I. OBLIGATIONS:

A. Great Learning will

- Provide access to Great Learning Courses to the Institute. The Courses can be free or paid depending on the requirements of the Institute. The paid Courses shall be provided to the Institute based on the payment terms agreed upon by both the Parties in writing.
- Provide role based access to the Platform based on the Institute's requirements and the subscribed version
- Provide the required assistance to the Institute in setting up its Courses and operations on the Platform
- Conduct trainings for the Users for on-boarding them on the Platform
- Provide the required support in the day to day operations on the Platform

B. Institute will:

- Provide the necessary details as requested by Great Learning for on-boarding the Users on the Platform
- Ensure that the Courses and Platform is used only for the purpose stipulated above
- Grant Great Learning a non-exclusive, non-transferable, and non-sublicenable license to use the Institute's trademarks solely in connection with marketing, promotion and sale of its Courses and Platform.

II. TERM AND TERMINATION

This Agreement will be effective on the day of its signing by both Parties. It will be valid for a period of 6months. The parties may change or modify the Term of this Agreement only by written amendment signed by the parties.

This Agreement may be terminated with or without cause by providing written notice to the other party atleast thirty (30) days prior to the effective date of termination.

In the event of expiry or termination of this Agreement, the Institute shall promptly pay to Great Learning, all amounts due and payable to Great Learning under this Agreement or otherwise, for the Courses or the Platform.

III. CONFIDENTIALITY AND INTELLECTUAL PROPERTY

The Parties shall abide by the Privacy Policy and Terms of use specified on the Great Learning website and the Platform, which may be amended from time to time.

The Parties agree that it shall not acquire any ownership interest in any patents, trademarks, copyrights, domain names, works of authorship, trade secrets, or any other intellectual property (collectively, "Intellectual Property") or confidential information owned by or licensed to the other Party under this Agreement. For the sake of clarity, Great Learning's Courses and the Platform are Great Learning's Intellectual Property.

IV. INDEMNIFICATION

Each Party hereby agrees to indemnify and hold harmless the other Party against any and all liability, claims, suits, losses, costs and legal fees to the extent caused by, arising out of, or resulting from any fraud, wilful misconduct, misrepresentation, infringement or misappropriation of Intellectual Property rights, breach of confidentiality and/or negligent act or omission of the Party in the performance and/or failure to perform under this agreement, including the negligent acts or omission of the Party or any direct or indirect employees or Users of the Party.

V. ASSIGNABILITY

The respective rights and obligations of the Parties under this Agreement shall not be assignable.

VI. MODIFICATION

This Agreement constitutes the entire understanding of the Parties with respect to the Relationship and may be modified only by a written agreement signed by each Party.

VII. GOVERNING LAW

This Agreement shall be governed and construed in accordance with the laws of India and the Courts at New Delhi will have sole and exclusive Jurisdiction.

The undersigned have signed this Agreement on the dates respectively indicated below.

Authorized Signing Authority:

GREAT LEARNING

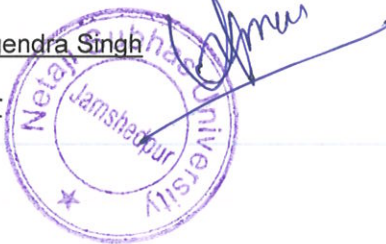
Name: _____

Title: _____

NETAJI SUBHAS UNIVERSITY

Name: Mr Nagendra Singh

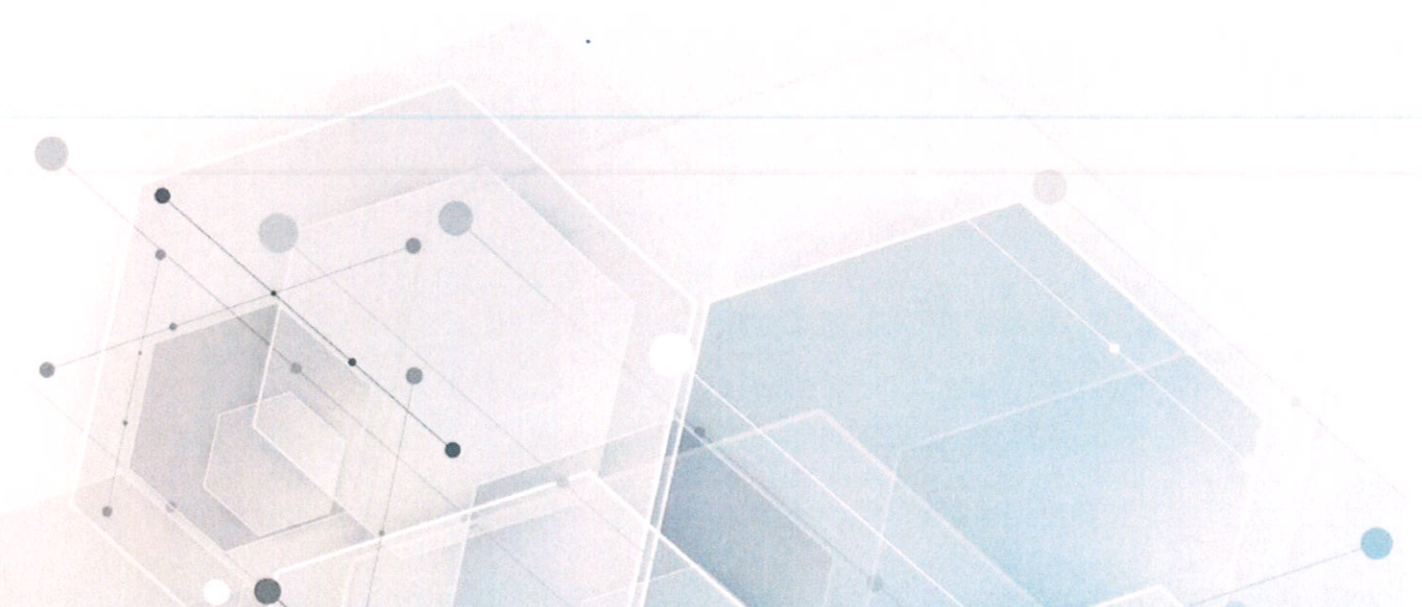
Title: Registrar



greatlearning
Learning for Life

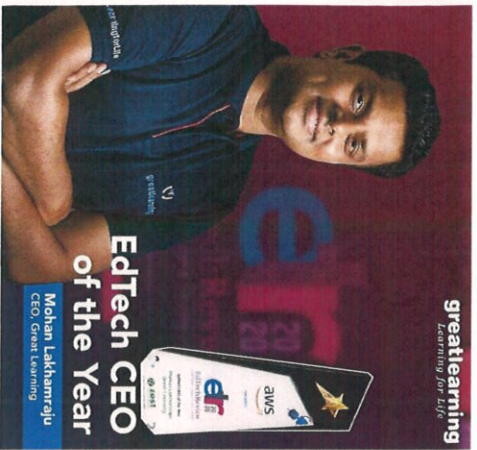
Great Learning Job Readiness Program

GL for Colleges



About Great Learning

Great Learning, India's leading Ed-tech company helps young graduates and working professionals latest in-demand skills through high-quality & impactful learning programs



TOP RANKED PROGRAMS

500,000+ LEARNERS

30 Million+ LEARNING HOURS DELIVERED

150+ INDU from



Stanford Center for Professional Development



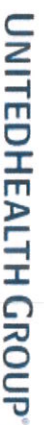
Learning Collaborations

Learning Programs focused on

Data	Technology	Mana
Data Science & Business Analytics	Full Stack Software engineering	Digital
Machine Learning & Artificial Intelligence	Cloud Computing & DevOps	Design
Deep Learning	Cybersecurity	Digital

Our Hiring Partnerships

More than **400+ corporates & companies** engage with Great Learning for their **hiring** and **needs**. Find below an indicative list of companies who continue to engage with



+400 more...

Top Tier Faculty Members



Dr. Kumar Muthuraman
PHD (Stanford University)
Faculty Director, Center for Research
and Analytics
University of Texas at Austin



Dr. D Narayana
PHD (Pierre & Marie Curie University)
Professor, Artificial Intelligence and
Machine Learning
Great Learning



Mr. Utkarsh B
B. Tech (IIT Kanpur)
Principal Architect, Flipkart



Mr. Nirmallya Mukherjee
EPBM (IIM Calcutta)
Former Chief Architect, Dell



Dr. Abhinanda Sarkar
PHD (Stanford University)
Academic Director
Great Learning



Dr. Amit Sethi
PHD (University of Illinois at
Urbana-Champaign)
Faculty
IIT Bombay



Dr. Bappaditya Mukhopadhyay
PhD (Indian Statistical Institute)
Professor, Analytics & Finance,
Great Lakes Institute of Manage



Prof. Mukesh Rao
PGDBA (SIMS)
Professor
Great Learning

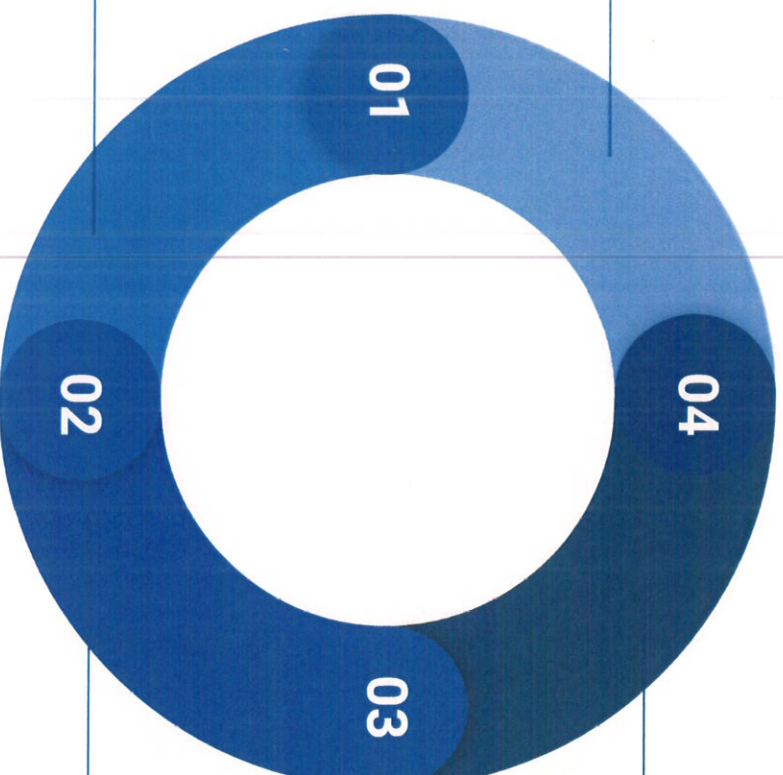
Structure of the Program

COLLEGE ON-BOARDING

- Colleges to sign **MOU** to get on-boarded
- Colleges to **Nominate students** for the program

JOB READY TRAINING

- **Kick-Off Session** by the Program Head for all students
- **Live Sessions** in areas of *Software Development, Data Analyst, Aptitude, Soft Skills*
- **Self Paced Videos** for Campus Placements
- **Provide Access to 100+ Short Certification courses** from **GL Library**



JOB OPPORTUNITIES

- **Qualified students** access to network Partners
- Access to GL Exc Job Postings from

JOB READY ASSESSMENT

- **Regular assessments** module to ensure Learning Outcomes
- Comprehensive **Job Assessment** to determine Placement Readiness
- **Knowledge Sharing** Industry Experts and

Great Learning **Job Readiness** Program

Geared towards college students, our Job Readiness program helps the learners k
job-ready skills that employers look for during interviews

Job Ready Content

Training provided to
prepare students for
interviews via Live
Sessions, Self Paced
Videos and providing
access to GL content
Library

Job Ready Assessments

Providing students with
practice of interview
questions commonly
asked by Hiring
organizations &
determining their
Placement readiness

Job Opportunitie

Exclusive access t
Great Learning's
network of 400+
Hiring Partners vi
Job Opportunitie
posted on
Accelerate Job
Platform

Job Ready Content- Live Sessions & Videos

More than **80+ hours of Live Sessions & Self Paced Videos**. Training Content is designed in consultation with Hiring Partners and Alumni

Software Development

Data Structures

Algorithms

Programming Techniques

Data Analyst

Python for Data Science

SQL

Data Visualization

Aptitude

Quantitative Ability

Logical Reasoning

Data Interpretation

Softs

Resume Builder
Branch

Preparing for
Commonly ask

Interview Bes

Job Ready Content- Library of Certification Courses

- 100+ courses with 1000+ hours of learning in-demand skills
- Courses on Data Science, Machine Learning, Artificial Intelligence, Cloud Computing, Business, Digital Marketing, Big Data, etc.
- Certificate of Completion by Great Learning
- Live Alumni Talks

greatlearning
Learning for life

GREAT LEARNING ACADEMY

Learn the most in-demand skills for free transform your career

Earn Course Completion Certificates • Interact **LIVE** with Industry Experts • Get Career Guidance







START FOR FREE

500,000+ Learners from 140 countries

300+ Hours of free learning content

3 Million+ Monthly views on our platform

Select a course and start learning now

Popular Courses	Live Master Class	Data Science	Machine Learning	Artificial Intelligence	IT & Software	Cloud Computing	Marketing and Finance	Big Data	Virtual Classrooms	Industry Case Studies
		 Beginner 2.5 hrs Enroll For Free >	 Intermediate 6.0 hrs Enroll For Free >	 Beginner Enroll For Free >		 Beginner 1.0 10.0 hrs Enroll For Free >	 Beginner 4.5 hrs Enroll For Free >	 Beginner Enroll For Free >		

Job Ready Assessments

Extensive evaluation of students throughout the program

Job Ready Assessment to Determine Placement Readiness

Regular Assessments Conducted after each Module

Assessments on Technical Skills, Aptitude & Soft Skills

Industry Sessions Hiring Partner Talk

Chalking out a path and providing Additional Support to Lagging Students



Job Opportunities

- Access to an exclusive network of 400+ Hiring Partners
- Regular job postings and interview processes throughout the year

Bridging The Talent Gap With greatlearning exCelerate



Hiring Partners' Speak

Student Speak greatlearning exCelerate



Students' Speak

Job Board

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Data Visualization Analyst (Tutorial - Self-paced)
Duration: 1 hr 27 min
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Report Writer Analyst
Duration: 1 hr 15 min
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Cloud and Data Analyst
Duration: 1 hr 39 min
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Big Data Analyst
Duration: 1 hr 37 min
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Senior Business Analyst (Tutorial - Self-paced)
Duration: 1 hr 15 min
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Talent Partnering
Duration: 1 hr 7 min
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1000's of Successful Transitions



AKHIL MUTHYAM
Business Analyst-
EXL



UTKARSH SHARMA
Analyst- HSBC



KEVIN JOSEPH
Data Analyst- Tiger
Analytics



RONITA DHAR
Advanced Associate- EY



ALVINO AJI
Analyst- Uber



HEMASRI
Decision Scientist- Mu
Sigma



THARMESH VR
Data Analyst- Truecaller



ARTHISH BHASKAR
Business Analyst-
LatentView Analytics

& 100



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